

WENDY SAGE-MATSI

Vice President

Senior Living and Long Term Care Practice



Wendy Sage-Matsis proudly serves as USI's Northern New England Senior Living and Long term Care Practice Vice President. Wendy works alongside USI's National Practice team, to serve the needs of healthcare clients in Senior Living and Long-Term Care.

With over 13 years' experience, Wendy educates clients on controlling their current risk management program costs by recapturing potentially significant premium dollars through innovative loss control and claims management. Wendy has had a front row seat to solutions needed to manage her clients' risks and leverages the practice's experience on strategies related to risk resilience and mitigation.

Wendy's healthcare career began with one of the largest providers of home care and hospice services in southern New Hampshire, including one of the state's first free-standing hospice houses. From there, she began her tenure in Senior Living with a privately owned long-term care company before transitioning to her most previous role with EPOCH Senior Living. During her time in the senior living and long term care industry, she immersed herself in the day-to-day happenings in her communities in order to best serve the residents, families, and staff members. She was on the front lines of the COVID-19 pandemic, working to keep residents safe. Wendy is a public speaker on various senior living topics throughout the region and hosts caregiver support groups for those caring for their memory-impaired loved ones.

Now, as part of USI's national healthcare team, Wendy is working to protect the industry she loves. Wendy is an active member of the New Hampshire Healthcare Association, Leading Age of ME/NH and NH ARCH. She is part of USI's Senior Living and Long-Term Care industry.

Wendy lives in Milford, NH with her husband and four daughters and is seeing the world, one soccer field at a time, thanks to her daughters!

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